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funds

Welcome to the

Irish Funds Washington DC Seminar

13 March 2019

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Industry Update and Key Developments

Brian Forrester,
Chairperson, Irish Funds
Partner, Deloitte

Washington DC Seminar
13 March 2019

The Irish Funds Industry: a snapshot

SOURCE: Central Bank of Ireland, Monterey Insight Ireland Survey 2018 and Irish Funds (Net assets and number of funds valid as of December 2018)

986 Fund Promoters
(532 promoters of Irish Domiciled Funds)



Irish Investment Funds Industry

\$4.8

TRILLION TOTAL AUA

\$2.7

TRILLION DOMICILED AUA



ADMINISTRATORS
DEPOSITARIES

DISTRIBUTION TO OVER

90 COUNTRIES



ASSET
MANAGERS

13,914 TOTAL FUNDS

7,290 IRISH DOMICILED

6,624 NONDOMICILED

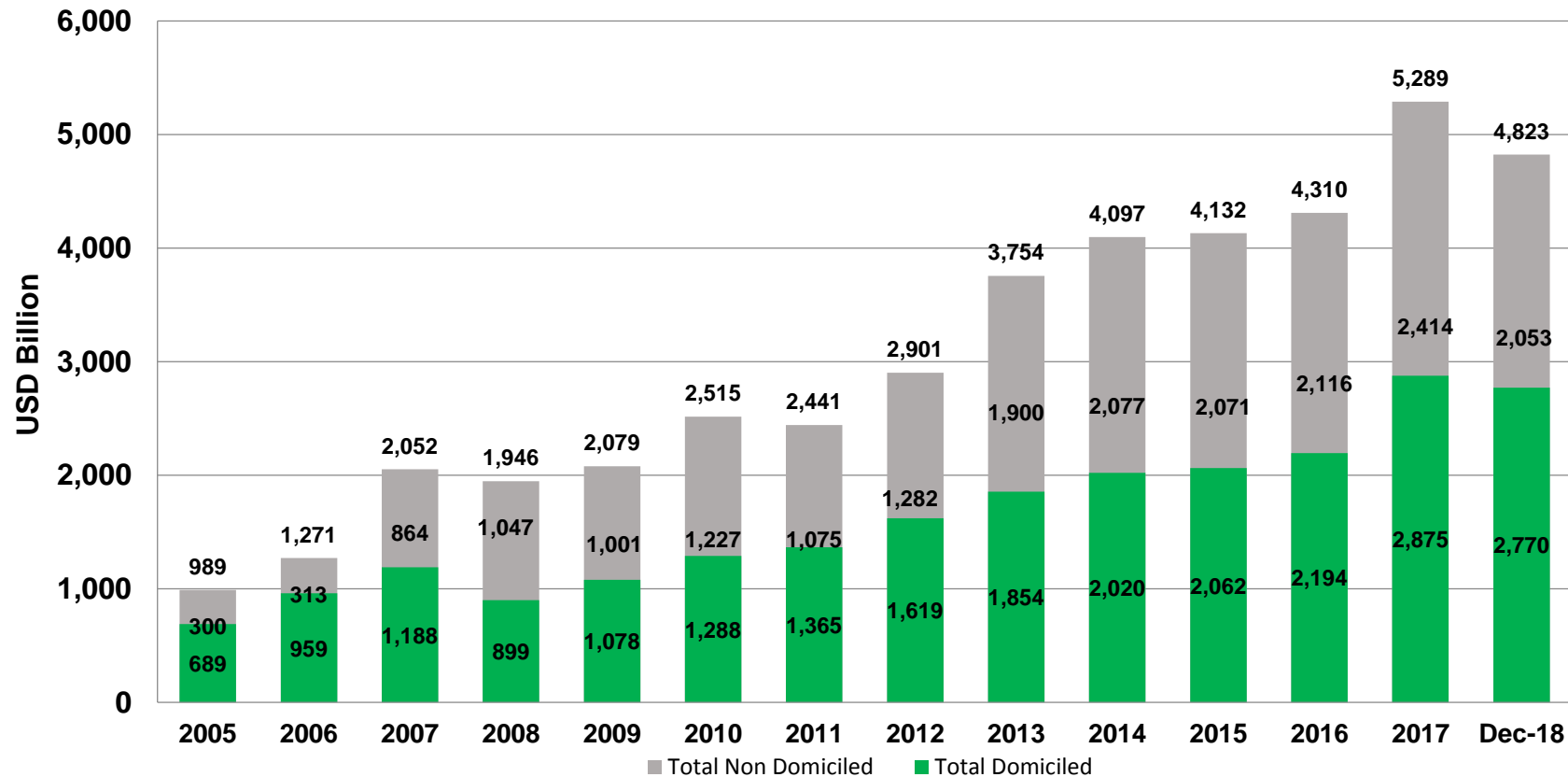


LAWYERS
ACCOUNTANTS
LISTING BROKERS



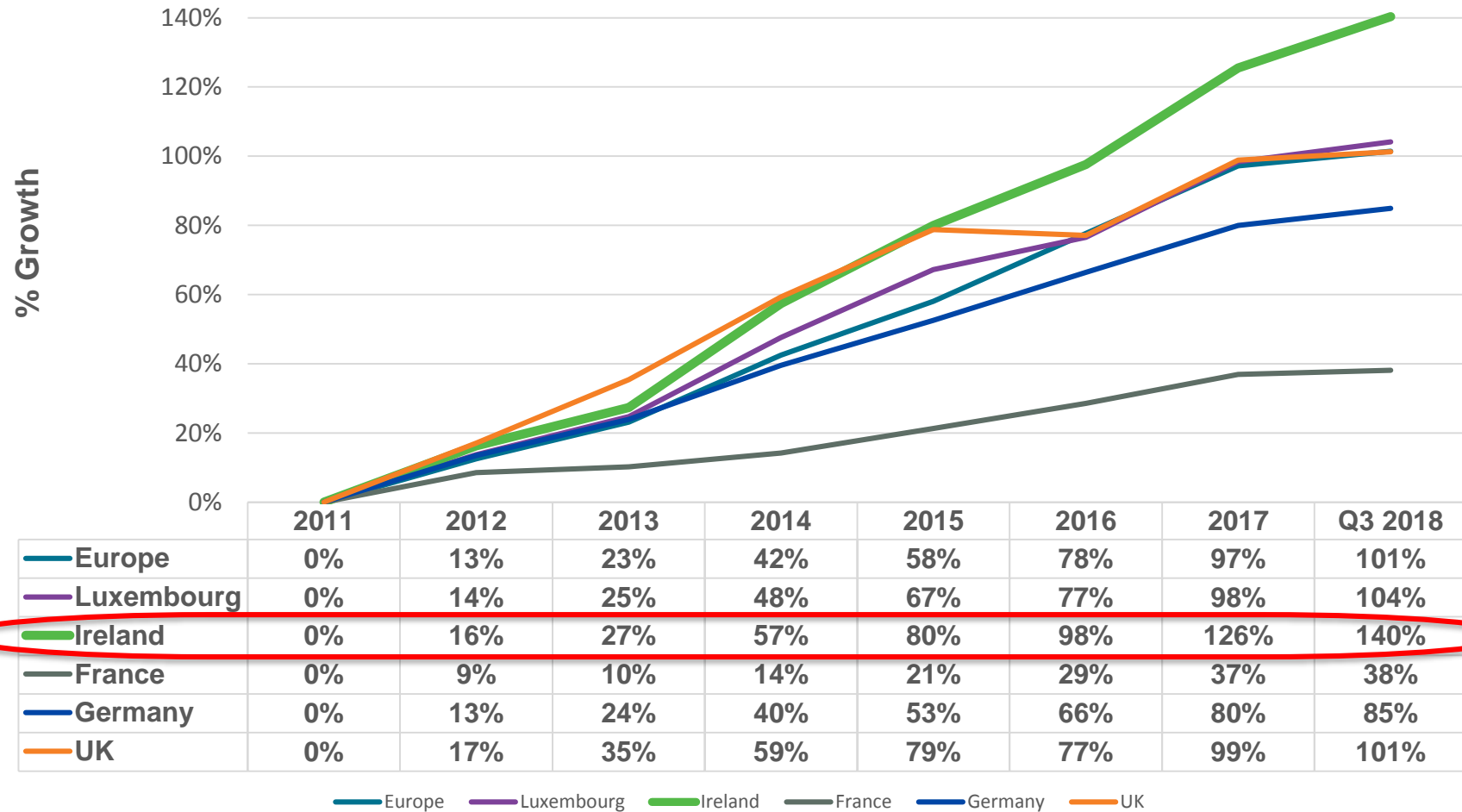
Total Assets Under Administration – Split between Irish & Non Irish Funds

Total Domiciled and Non-Domiciled Assets Under Administration



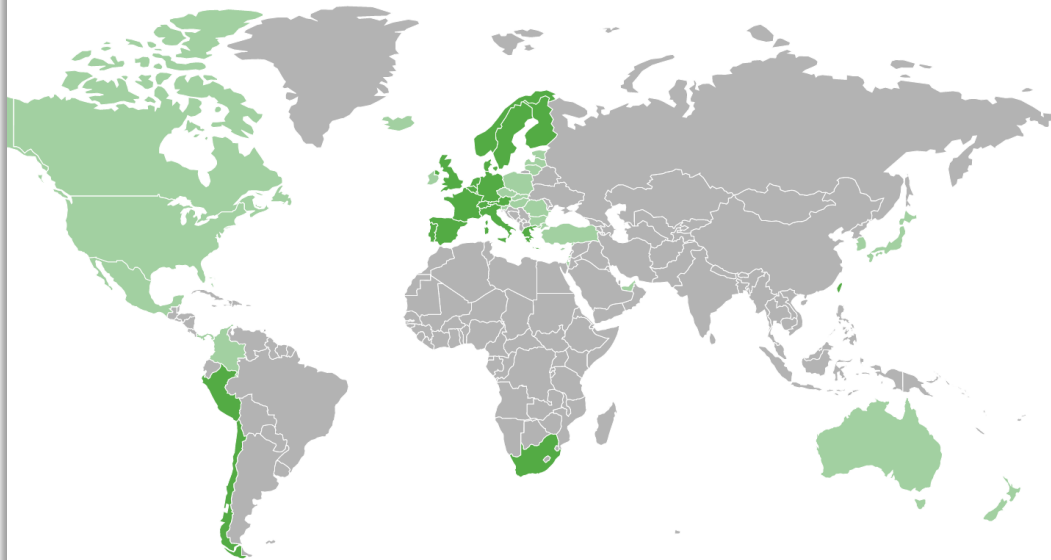
Source: All data sourced from Central Bank of Ireland








Fastest Growing of Largest European Fund Domiciles



With Global Distribution

Countries Where Irish Funds are Registered for Sale



1	United Kingdom 
	N. FUNDS 2013 N. FUNDS 2016
	1673 2447 
2	Germany 
	N. FUNDS 2013 N. FUNDS 2016
	1577 2141 
3	France 
	N. FUNDS 2013 N. FUNDS 2016
	1225 1992 
4	Netherlands 
	N. FUNDS 2013 N. FUNDS 2016
	1179 1710 

Source: Lipper IM

- Data from the Central Bank of Ireland shows Irish domiciled funds have investors from 90+ countries around the world

Brexit - three interdependent themes

Current context

OVER 2,700 IRISH FUNDS SOLD TO UK INVESTORS

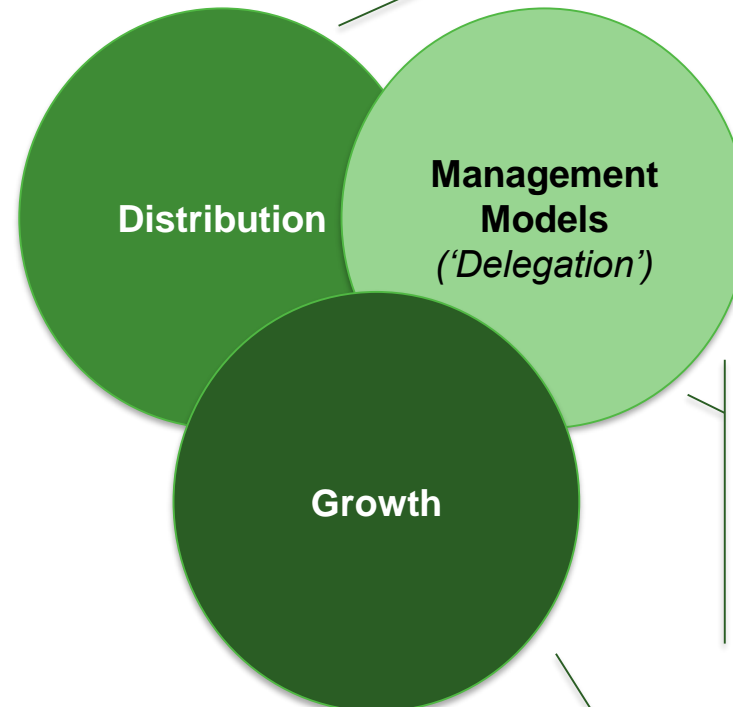
\$750bn

IN IRISH FUND ASSETS MANAGED BY 190+ UK FIRMS IN IRELAND

SOURCE: Lipper IM Dec 2017
Monterey Ireland Fund Report 2017

Target outcome

Continuity in **UK investor access** to Irish funds



Continuity in **UK firm management** of Irish funds

Increase **Ireland's growth trajectory** as an international asset management centre

Conclusion

EU Member & Strategically Positioned

+

International Hub for Globally Distributed Investment Funds

+

Unrivalled Experience and Expertise & the Widest Range of Fund Structures



COME TO IRELAND
AND WE'LL CONNECT YOU
TO THE WORLD

Irish Ambassador's Address

Daniel Mulhall,
Ambassador of Ireland to the United States

Keynote Address

Joe LaRocque,
Managing Director, Legg Mason

The Global Regulatory Environment

Moderator:

Lorena Dunne, William Fry

Panellists:

Michael Pedroni, Managed Funds Association

Stuart Fross, Foley & Lardner

Michael Barr, A&L Goodbody

Fund Distribution & Market Access in Europe

Moderator:

Daniel Forbes, DMS Governance

Panellists:

Joe LaRocque, Legg Mason

Lorcan Murphy, Acolin

David O'Flaherty, Intertrust

Closing Remarks

Kieran Fox

Director of Business Development, Irish Funds

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